## Message Text

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**ACTION EB-11** 

INFO OCT-01 ARA-16 ISO-00 AGR-20 COME-00 AID-20 EA-11

NSC-10 CIEP-02 SPC-03 STR-08 CIAE-00 INR-10 NSAE-00

RSC-01 PRS-01 PA-04 USIA-15 L-03 H-03 DRC-01 OMB-01

/141 W

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P R 171745Z JAN 74 FM AMEMBASSY MANAGUA TO SECSTATE WASHDC PRIORITY 3272 INFO AMEMBASSY GUATEMALA AMEMBASSY SAN JOSE AMEMBASSY SAN SALVADOR AMEMBASSY TEGUCIGALPA

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GUATEMALA ALSO FOR ROCAP

SAN SALVADOR ALSO FOR AGATT

E. O. 11652: N/A TAGS: EAGR ETRD NU

SUBJECT: SOME COTTON BUYERS STRIKE A DEAL

- 1. ON THESDAY, JANUARY 15, THE NATIONAL COTTON COMMISSION RAN AN AD IN LOCAL PAPERS PUBLISHING AN "OFFER" BY COTTON GROWERS TO BUY CONTRACTED COTTON AT 30 PERCENT ABOVE CONTRACT PRICES AND TO BUY UNCONTRACTED COTTON AT 66 US DOLLARS PER CWT.
- 2. THE JAPANESE AMBASSADOR CONFIRMED TO DCM THAT TWO REPRESENTATIVES OF TOYOSHIMA, A FIRM BASED IN NOGOYA, HAD BOUGH 26-30,000 BALES OF COTTON THIS WEEK. HE IDENTIFIED ONE OF THE BUYERS AS A MR SUSUKI OF TOYOSHIMA'S LOS ANGELES OFFICE. HE ADDED THAT HIS LIMITED OFFICIAL USE

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GOVERNMENT WAS SURPRISED AND UPSET WITH THIS APPARENT

BREAKING OF THE SOLID FRONT AMONG THE COTTON BUYERS.

3. SERVICIO AGRICOLA GURDIAN TOLD EMBOFF THAT VOLKANT BROTHERS HAD BOUGHT 3,000 BALES, PAYING THE CONTRACT PRICE OF 32-33 US DOLLARS PER SWT ON 70 PERCENT AND 66 US DOLLARS PER CWT ON THE REMAINING 30 PERCENT. THIS WORKS OUT TO AN AVERAGE OF ABOUT 42 US DOLLARS PER SWT. GURDIAN SAID THAT THIS WAS A ONE SHOT DEAL AND WAS NOT A GENERAL PURCHASING POLICY OF VOLKANT. SHELTON

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: COTTON, PROCUREMENT, AGRICULTURAL PRODUCT SALES, AGRICULTURAL PRICES

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
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TAGS: EAGR, ETRD, NU

To: STATE

Type: TE

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